CONNECTED
SERVICES SOLUTION

MOTOROLA SOLUTIONS

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Motorola Solutions may modify the Application Developer Program, its rules, benefits, terms and requirements, or any parts thereof, at any time, at its sole discretion, at any time.

SECTION 1

INTRODUCTION

WHY WORK WITH MOTOROLA SOLUTIONS

Motorola Solutions Inc. is a global leader in safety, security, and situational awareness solutions for enterprises and government customers worldwide. Our technology platforms, in land mobile radio, communications, command center software, video security & analytics; coupled with unsurpassed managed & support services; help ensure our customers make the most of the moments that matter.

100+ COUNTRIES	**100,000+** CUSTOMERS	**13,000+** NETWORKS	**$10.8B** IN ANNUAL SALES	**1,500** DIRECT SALES FORCE

THE APPLICATION DEVELOPER PROGRAM

As the largest supplier of land mobile radios in the market, participants in the Motorola Solutions Application Developer Program receive unsurpassed opportunities to develop and market solutions for this expansive customer base.

15+ YEARS OF OPERATION	GLOBAL PROGRAM FOR B2B	**400+** ACTIVE DEVELOPERS	SHOWCASE SOLUTIONS IN OUR CATALOG

Membership in Motorola Solutions' Application Developer Program provides access to the Software Development Kits (SDK), tools and resources necessary to create and test solutions; ensuring seamless implementation and increased market-reach. Our Application Developer Program empowers participants by fast-tracking application development and enabling them to leverage Motorola Solutions' brand strength and market leadership.

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CONNECTED SERVICES SOLUTION

Connected Services Solution (CSS) is a cloud-based service which enables the integration of both Motorola Solutions and third party products like buttons, cameras, sensors, etc. to facilitate work flows which result in voice alerts on Curve devices.

Published CSS API will facilitate integration of customer on-prem devices and CSS cloud solution through trigger events and actions and will enable vendors to utilize supported trigger event and action types for their customer deployments.
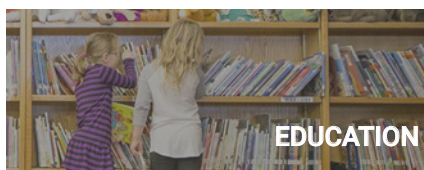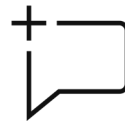
SUPPORTED DEVICES

Curve Two Way Radio:
• Seamless Voice over Land Mobile Radio
• Private/Group Communication
• Extended Batter Life
• Programmable Top Button
• Ergonomically Designed
• Extended Range

USE CASES

Retail Notifications

Security Notifications

VERTICALS

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HOSPITALITY & RETAIL

EDUCATION

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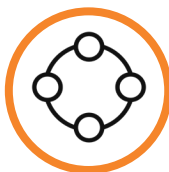
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SECTION 2

PROGRAM BENEFITS

FIND OUT WHAT WE HAVE TO OFFER

Members receive exclusive benefits, services and incentives. Below are some of the advantages participants will earn as an Authorized Application Provider of Motorola Solutions:

Application Developer Kit (ADK)

ADKs and documentation enable solution development.

Modern Systems for Asset Distribution

Modern systems to access the assets and resources necessary for product development in the ecosystem.

Community & Motorola Solutions Support

Obtain quick support via peers in the developer community, or directly from trained Motorola Solutions ADP Engineers.

Showcase Solutions in our Apps Catalog

Become an Authorized Application Provider of Motorola Solutions and promote products through our free online Applications Catalog.

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PROGRAM REQUIREMENTS

WHO QUALIFIES TO APPLY

The Application Developer Program is a request and approval based process requiring participants to sign license agreement with Motorola Solutions. It is geared for knowledgeable B2B professionals who desire to build and integrate their products with those of Motorola Solutions for mutually beneficial outcomes.

The program is also available to Motorola Solutions customers who wish to develop solutions for their own internal use with their deployed Motorola Solutions products. To apply, candidates must meet the requirements below:

- ☑ **Represent a registered legal business with appropriate proof of insurance**

- ☑ **Be the entity who will actually perform the solution/application development**

- ☑ **Possess expertise and knowledge in the technology platform desired**

- ☑ **Have experience in building the intended solution**

- ☑ **Be responsible for their own solutions. Motorola Solutions support for third party applications will be limited to Application Development Kit clarifications.**

- ☑ **Accept and follow the terms of the Motorola Solutions API license**

- ☑ **Pay any necessary license and/or program fees**

- ☑ **Protect all Motorola Solutions Intellectual Property provided under license**

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API OVERVIEW

WANT TO LEARN MORE?

The APIs below provide an brief overview of the functionality and services available in Connected Services Solution.

API Name	Description
Connected Services Solution	Connected Services Solution (CSS) is a cloud-based service which enables the integration of both Motorola Solutions and third party products like buttons, cameras, sensors, etc. to facilitate work flows which result in voice alerts on Curve devices. Published CSS API will facilitate integration of customer on-prem devices and CSS cloud solution through trigger events and actions and will enable vendors to utilize supported trigger event and action types for their customer deployments.

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Interested parties must follow the process below to apply to become an Authorized Application Provider of Motorola Solutions:

1 REQUEST A LICENSE

Applicants must submit a license request form before developing solutions for the platform. End users and customers wanting to build solutions for their own internal use can also participate by filling out the same license request form.

2 INTERNAL LICENSE REQUEST REVIEW & APPROVAL

The Application Developer Program team reviews incoming license requests with the regional sales, project and go-to-market teams to confirm the business case and the interfaces required by the candidate for the intended development.

3 LICENSE AGREEMENT EXECUTION

Upon approval, a legal API contract needs to be executed between the parties involved. The agreement will outline the terms and conditions under which Motorola Solutions intellectual property will be used.

4 ACCOUNT CREATION & ACCESS TO DEVELOPER PORTAL

Interface documentation, development guides, and tools will be provided via Motorola Solutions Developer Portal. All Authorized Application Providers will be required to create a user account to access these resources.

5 TEST & OBTAIN API-RELATED SUPPORT

API-related questions may be asked to peer developers or Motorola Solutions via our community and private issue trackers, respectively, in our Developer Portal. Questions asked to Motorola Solutions will typically be reviewed within 48 business hours with resolution time dependent upon issue complexity or solution testing requirements.

6 SHOWCASE SOLUTION IN OUR APPLICATIONS CATALOG

Motorola Solutions offers the chance for Authorized Application Providers to utilize our online marketing tool, the Motorola Solutions' Applications Catalog, to showcase their solutions to the marketplace. This Applications Catalog, available through Motorola Solutions web page, is viewable by customers, internal sales teams and channel partners.

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For more information, please visit **developer.motorolasolutions.com**

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